FINANCIAL REPORT

YEAR ENDED JUNE 30, 2024



Locust Grove · Stafford · Caroline Spotsylvania · King George · the City of Fredericksburg



FINANCIAL REPORT

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Table of Contents

	Page
Independent Auditors' Report	1-3
Financial Statements:	
Statement of Financial Position	4
Statement of Activities	5
Statement of Functional Expenses	6
Statement of Cash Flows	7
Notes to Financial Statements	8-18
Compliance Section:	
Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	19-20
Independent Auditors' Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance	21-23
Schedule of Expenditures of Federal Awards	24
Notes to the Schedule of Expenditures of Federal Awards	25
Schedule of Findings and Questioned Costs	26



ROBINSON, FARMER, COX ASSOCIATES, PLLC

Certified Public Accountants

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Fredericksburg Regional Food Bank Fredericksburg, Virginia

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Fredericksburg Regional Food Bank (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Fredericksburg Regional Food Bank as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Fredericksburg Regional Food Bank and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Fredericksburg Regional Food Bank's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Fredericksburg Regional Food Bank's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Fredericksburg Regional Food Bank's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Fredericksburg Regional Food Bank's 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 13, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2024, on our consideration of Fredericksburg Regional Food Bank's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Fredericksburg Regional Food Bank's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Fredericksburg Regional Food Bank's internal control over financial reporting and compliance.

Robinson, Farmer, Cox Associares

Fredericksburg, Virginia October 11, 2024 - Financial Statements -

Statement of Financial Position As of June 30, 2024 (With Comparative Totals As of June 30, 2023)

Assets		2024	2023
Current assets:			
Cash and cash equivalents	\$	1,027,735 \$	582,478
Short-term investments		-	1,000,000
Contributions receivables, net of allowance		68,060	86,032
Accounts receivable		405,273	303,000
Inventory		1,758,872	788,950
Current portion of beneficial interest in lead trust		11,827	47,339
Other assets		105,952	106,488
Total current assets	\$	3,377,719 \$	2,914,287
Noncurrent assets:			
Investments	\$	1,989,721 \$	1,916,790
Right-of-use assets - operating lease		855,243	1,037,945
Beneficial interest in lead trust, less current portion		-	11,835
Property and equipment, net of accumulated depreciation	. —	3,828,460	3,552,882
Total noncurrent assets	ş	6,673,424 \$	6,519,452
Total assets	ې	10,051,143 \$	9,433,739
Liabilities and Net Assets Liabilities: Current liabilities:			
Accounts payable	\$	329,619 \$	37,831
Accrued expenses	Ļ	102,514	94,194
Compensated absences		116,490	103,419
Current operating lease liabilities		189,051	182,231
Other liabilities		-	891
Total current liabilities	\$	737,674 \$	418,566
Long-term liabilities:			
Noncurrent operating lease liabilities	\$	676,613 \$	863,495
Total long-term liabilities	\$	676,613 \$	863,495
Total liabilities	\$	1,414,287 \$	1,282,061
Net assets:			
Without donor restrictions	\$	8,188,111 \$	7,320,004
With donor restrictions		448,745	831,674
Total net assets	\$	8,636,856 \$	8,151,678
Total liabilities and net assets	\$	10,051,143 \$	9,433,739

Statement of Activities Year Ended June 30, 2024 (With Comparative Totals for Year Ended June 30, 2023)

	/ithout Donor Restrictions		With Donor Restrictions	2024 Total	 2023 Total
Revenues and other support:					
Support:					
Donated materials	\$ 16,411,147	\$	- \$	16,411,147	\$ 10,851,158
Federal grants	1,985,708		-	1,985,708	3,143,771
Contributions	2,657,843		494,266	3,152,109	2,933,918
Change in value of split interest agreement	 -	_	(47,347)	(47,347)	(49,906)
Total support	\$ 21,054,698	\$	446,919 \$	21,501,617	\$ 16,878,941
Revenue:					
Program service fees	\$ 122,392	\$	- \$	122,392	\$ 108,719
Interest and dividends	77,782		-	77,782	21,820
Other fees	-		-	-	5,278
Fundraisers	41,003		-	41,003	65,409
Gain(Loss) on investment	156,920		-	156,920	146,088
Net assets released from donor restrictions	829,848		(829,848)	-	-
Total revenue	\$ 1,227,945	\$	(829,848) \$	398,097	\$ 347,314
Total revenues and other support	\$ 22,282,643	\$	(382,929) \$	21,899,714	\$ 17,226,255
Expenses:					
Program services:					
Food distribution	\$ 20,046,599	\$	- \$	20,046,599	\$ 16,284,699
Supporting services:					
Management and general	473,267		-	473,267	442,273
Fundraising	 894,670		-	894,670	 781,816
Total expenses	\$ 21,414,536	\$	- \$	21,414,536	\$ 17,508,788
Increase (decrease) in net assets	\$ 868,107	\$	(382,929) \$	485,178	\$ (282,533)
Net assets, beginning of year	 7,320,004		831,674	8,151,678	 8,434,211
Net assets, end of year	\$ 8,188,111	\$	448,745 \$	8,636,856	\$ 8,151,678

Statement of Functional Expenses Year Ended June 30, 2024 (With Comparative Totals for the Year Ended June 30, 2023)

	_		Program S	ervices		Supporting	Services		
			Food Distribution		Total Program	Management		2024	2023
		Children	Families	Seniors	Services	and General	Fundraising	Total	Total
Salaries and wages	\$	186,515 \$	1,235,948 \$	123,964	\$ 1,546,427 \$	255,051 \$	225,951 \$	2,027,429 \$	1,993,186
Employee benefits		24,285	211,803	18,096	254,184	51,779	45,367	351,330	351,097
Payroll taxes		14,131	91,961	9,430	115,522	19,091	16,157	150,770	148,771
Food costs		38,443	1,191,754	51,258	1,281,455	-	-	1,281,455	2,345,056
Donated materials		463,898	14,380,834	618,531	15,463,263	-	-	15,463,263	10,272,811
Fundraising fees		3,360	-	-	3,360	-	271,331	274,691	268,898
Accounting fees		722	16,306	1,290	18,318	3,894	3,612	25,824	25,373
Operational fees		1,053	26,452	1,860	29,365	2,547	7,072	38,984	48,359
Other professional fees		1,936	43,801	3,457	49,194	10,547	18,058	77,799	2,181
Supplies		39,401	46,044	16,148	101,593	2,021	10,753	114,367	173,115
Telephone and telecommunication		610	12,257	1,019	13,886	1,816	1,941	17,643	18,427
Postage and shipping		434	5,792	41	6,267	-	50,811	57,078	52,207
Printing and copying		463	10,623	5,323	16,409	2,369	3,313	22,091	24,303
Web based Subscriptions		2,688	59,984	6,162	68,834	5,638	34,638	109,110	96,964
Utilities		3,924	68,271	6,233	78,428	6,271	5,853	90,552	82,100
Other building rentals and maintenance		580	19,132	963	20,675	834	778	22,287	65,557
Equipment rental and maintenance		4,261	39,549	1,673	45,483	-	-	45,483	52,737
Vehicle expense		15,026	116,239	8,758	140,023	642	-	140,665	144,530
Depreciation		14,335	333,634	21,154	369,123	84,118	58,455	511,696	318,642
Travel, conventions and meetings		1,511	17,124	5,059	23,694	2,658	1,014	27,366	31,402
Insurance		2,016	43,380	3,435	48,831	11,051	9,381	69,263	61,042
Membership dues		271	6,720	484	7,475	2,077	1,529	11,081	10,749
Staff development		144	1,874	669	2,687	4,290	685	7,662	17,067
Outside computer services		587	14,077	1,049	15,713	3,146	2,936	21,795	19,812
Advertising expense		9,280	9,894	732	19,906	1,000	89,118	110,024	88,857
Bank fees and charges		-	30	-	30	487	20,326	20,843	16,554
Organizational expense		1,261	9,428	1,271	11,960	1,581	14,088	27,629	18,919
Miscellaneous expense		244	83,431	427	84,102	-	1,000	85,102	139,512
Equipment		-	-	-	-	-	-	-	410,410
Lease expense		21,836	133,905	54,651	210,392	359	503	211,254	210,150
Total	\$	853,215 \$	18,230,247 \$	963,137	\$ 20,046,599 \$	473,267 \$	894,670 \$	21,414,536 \$	17,508,788

Statement of Cash Flows Year Ended June 30, 2024 (With Comparative Totals for the Year Ended June 30, 2023)

	 2024	2023
Cash flows from operating activities:		
Change in net assets	\$ 485,178 \$	(282,533)
Adjustments to reconcile change in net assets to		
net cash provided by (used for) operating activities:		
Depreciation	511,696	318,642
Operating lease amortization	182,702	161,590
(Gain) Loss on investment	(156,920)	(146,088)
Donated commodities received	(16,411,147)	(10,851,158)
Donated commodities distributed	16,522,052	10,947,340
Beneficial interest in lead trust	94,694	99,812
Change in contributions receivable	17,972	446
Change in accounts receivable	(102,273)	(89,788)
Change in inventory	(969,922)	71,529
Change in other assets	536	3,317
Change in accounts payable	291,788	(116,001)
Change in accrued expenses	8,320	10,633
Change in compensated abscenses	13,071	(5,556)
Change in refundable advances	-	(173,287)
Change in lease liabilities	(180,062)	(153,809)
Change in other liabilities	(891)	(5,360)
Net cash provided by (used for) operating activities	\$ 306,794 \$	(210,271)
Cash flows from investing activities:		
Purchase of property and equipment	\$ (788,606) \$	(1,476,586)
Redemption (purchase) of investments	927,069	(899,851)
Net cash provided by (used for) investing activities	\$ 138,463 \$	(2,376,437)
Net increase (decrease) in cash and cash equivalents	\$ 445,257 \$	(2,586,708)
Cash and cash equivalents at beginning of year	 582,478	3,169,186
Cash and cash equivalents at end of year	\$ 1,027,735 \$	582,478
Summary of cash and cash equivalents:		
Cash and cash equivalents	\$ 1,027,735 \$	582,478
Total cash and cash equivalents	\$ 1,027,735 \$	582,478

Notes to Financial Statements As of June 30, 2024

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities

The Fredericksburg Regional Food Bank (the Food Bank) solicits, collects, and stores surplus food, which it distributes to various nonprofit organizations in Planning District 16, which in turn provide meals or emergency food to people in need without charge. The Food Bank is supported primarily through donor contributions, grants, United Way, and donated food through affiliation with Feeding America. Agencies affiliated with the Food Bank receive donated and purchased food products and pay a membership fee based on the volume of food received.

The Food Bank also administers various need-based aid programs through agreements with the Virginia Department of Agriculture and Consumer Services, including the Commodity Supplemental Food Program (CSFP) which works to improve the health of income qualified seniors by supplementing their diets with nutritious USDA foods, the Summer Food Service Program which helps to ensure that children continue to receive nutritious meals when school is not in season, and The Emergency Food Assistance Program (TEFAP) which helps supplement the diets of income qualified families by providing emergency food and nutrition at no cost.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Accordingly, revenues are recognized when earned and expenses are recognized when incurred.

Financial Statement Presentation

The Food Bank is required to report information regarding its financial position and activities according to two classes of net assets based on the existence or absence of donor-imposed restrictions: net assets without donor restrictions and net assets with donor restrictions. Accordingly, the net assets of the Food Bank and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets that are not subject to any donor-imposed restrictions. At June 30, 2024, the Food Bank had \$8,188,111 in net assets without donor restrictions.

Net assets with donor restrictions - Net assets subject to donor-imposed restrictions. A donor-imposed restriction is a donor stipulation for the use of a contributed asset that is more specific than the broad limits resulting from the Food Bank's nature, environment, and purpose. At June 30, 2024, the Food Bank had \$448,745 in net assets with donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Cash and Cash Equivalents

The Food Bank considers all highly liquid investments that can be readily converted to cash or with a maturity of ninety days or less when purchased, to be cash equivalents. Cash equivalents are stated at cost, which approximates market value. Cash held for long-term investment is classified as investments.

Investments - Short-term

Investments are stated at fair value and consist of certificates of deposit with original maturities of more than ninety days, but not more than twelve months. Certificates of deposit are held at various banks and are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000.

Investments

Investments are recorded at fair value. Realized and unrealized changes in fair value of investments are reported separately in the statement of activities.

Inventory

Inventory consists of purchased, donated and government goods. Purchased goods are valued at cost on a first in, first out basis. Donated goods are valued using Feeding America's Independent Accountants' Report of the estimated weighted average wholesale value of such goods. Management believes this benchmark reflects the most accurate basis for estimating the value of the Food Bank's donated food goods, and it is a widely accepted standard used by other food banks throughout the United States. Government goods are acquired through the United States Department of Agriculture ("USDA") and have assigned value provided by the USDA.

Property and Equipment

The Food Bank capitalizes all expenditures for the property and equipment in excess of \$5,000. Purchased property and equipment are carried at cost. Donated property and equipment are carried at fair value at the date of donation. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized. The cost of maintenance and repairs is charged to expense as incurred; significant renewals and betterments are capitalized.

Depreciation

Depreciation of property and equipment is determined using the straight-line and accelerated methods over the estimated useful lives of the related assets. Estimated useful lives range from 15 to 50 years for buildings and leasehold improvements, 5 to 15 years for equipment, and 5 years for vehicles.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Allocation of Functional Expenses

Expenses directly attributed to a specific functional area of the organization are reported as expenses of those functional areas, while shared costs that benefit multiple functional areas have been allocated among the various functional areas based on estimates of time and effort. The remaining expenses are allocated to management and general expenses for overall support and direction. Accordingly, costs have been allocated among the programs and supporting services benefited and are summarized on a functional basis in the statement of functional expenses.

Contributions

The Food Bank recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

All donor-restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

The Food Bank uses the allowance method to determine uncollectible contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

Income Taxes

The Food Bank is a nonprofit organization, which is exempt from Federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. However, the Food Bank is subject to unrelated business income tax for activities conducted outside of its tax exempt purpose. The Food Bank did not conduct any unrelated business activities during the year ended June 30, 2024.

Accounting for Uncertain Tax Positions

The Food Bank follows FASB ASC 740 in measurement and disclosure of uncertain tax positions. The Food Bank believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Donated Supplies and Services

Donated supplies and materials are valued at their estimated fair value at the date of receipt.

Many individuals volunteer their time to perform a variety of tasks that assist the Food Bank's program services. Volunteer services neither create nor enhance financial assets nor do they require special skills, and the services are not recognized as support in the accompanying statement of activities.

NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Donated Materials

The Food Bank receives a substantial amount of donated food and supplies, much of which is sorted salvage. The value reflected in the financial statements is based on Feeding America's wholesale price per pound of donated items.

Advertising

The Food Bank expenses advertising costs as incurred. During 2024 and 2023, advertising costs totaled \$110,024 and \$88,857, respectively.

Comparative Totals

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Food Bank's financial statements for the year ended June 30, 2023, from which the summarized information was derived.

Leases:

The Food Bank recognizes and measures its leases in accordance with FASB ASC 842, *Leases. The* Food Bank is a lessee in an operating lease for building space and equipment. The Food Bank determines if an arrangement is a lease, or contains a lease, at inception of a contract and when the terms of an existing contract are changed. The Center recognizes a lease liability and a right to use (ROU) asset at the commencement date of the lease. The lease liability is initially and subsequently recognized based on the present value of its future lease payments. Variable payments are included in the future lease payments when those variable payments depend on an index or a rate. The discount rate is the implicit rate if it is readily determinable or otherwise the Food Bank uses its incremental borrowing rate. The Food Bank's incremental borrowing rate for a lease is the rate of interest it would have to pay on a collateralized basis to borrow an amount equal to the lease payments under similar terms and in a similar economic environment. The ROU asset is subsequently measured throughout the lease term at the amount of the remeasured lease liability (i.e. present value of the remaining lease payments), plus unamortized initial direct costs, plus (minus) and prepaid (accrued) lease payments, less the unamortized balance of lease incentives received, and any impairment recognized. Lease cost for lease payments is recognized on a straight-line basis over the lease term.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 2-INVESTMENTS:

Short-Term

Certificates of deposit with original maturities of more than ninety days, but not more than twelve months, as follows:

		2024	 2023
Certificate of deposits	\$	-	\$ 1,000,000
Total	\$ _	-	\$ 1,000,000

Long-Term

		2024	2023
Corporate Debt	\$	571,843 \$	387,344
Equities	_	1,417,878	1,368,540
Total	\$	1,989,721 \$	1,916,790

NOTE 3-CONTRIBUTIONS RECEIVABLE:

Contributions receivable consist of the following:

	2024	2023
United Way contributions	\$ 93,337 \$	114,725
Less allowance for uncollectible contributions	 (25,277)	(28,693)
Total	\$ 68,060 \$	86,032

NOTE 4-ACCOUNTS RECEIVABLE:

Accounts receivable consist of the following:

		2023	
Due from member agencies	\$	910 \$	5 2,024
Federation of Virginia Food Banks		35,044	36,210
Commonwealth of Virginia		351,074	234,515
Other	_	18,245	30,251
Total	\$	405,273 \$	303,000

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 5-INVENTORY:

During the fiscal year-ended June 30, 2024 and 2023, Inventory consists of donated goods, purchased goods and USDA commodities. It is valued as stated below:

	June 30, 2024		June 30, 2	.023
Inventory Type	Value Method	Value	Value Method	Value
Purchased	Cost (FIFO)	290,388	Cost (FIFO)	180,776
Donated	\$1.97/per pound	341,714	\$1.92/per pound	293,151
Government Goods	Per USDA	1,126,770	Per USDA	315,023
Total Value		1,758,872		788,950

The cost of \$1.97 per pound is based on a value set by Feeding America for use by member Food Banks.

NOTE 6-CHARITABLE LEAD ANNUITY TRUST:

During the 2005 fiscal year, a donor established a trust with a local bank naming the Food Bank as the beneficiary of a charitable lead annuity trust. The trust will pay out quarterly payments of \$12,474 for 20 years. Based on a 5.47% and 5.40% discount rate for the years ended June 30, 2024 and 2023, respectively, the present value of future benefits expected to be received by the Food Bank are estimated as follows:

	2024	2023
Current portion, due within one year	\$ 11,827 \$	47,339
Long-term portion	 	11,835
Total	\$ 11,827 \$	59,174

NOTE 7-PENSION PLAN:

The Food Bank offers a SIMPLE Plan (the Plan) to all eligible employees. The Food Bank matches participants' contributions to the Plan up to 3% of the individual participant's compensation. Retirement plan expense, which is included in employee benefits, amounted to \$43,985 and \$40,468 for the years ended June 30, 2024 and 2023, respectively.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 8-PROPERTY AND EQUIPMENT:

Property and equipment consist of the following:

	 2024	2023
Non-depreciable assets:		
Land	\$ 234,168 \$	234,168
Total non-depreciable assets	\$ 234,168 \$	234,168
Depreciable assets:		
Building	\$ 1,502,405 \$	1,502,405
Building improvements	1,422,646	1,317,838
Vehicles	1,273,129	981,623
Equipment	944,200	641,530
Office furniture, furnishings, and equipment	116,824	116,824
Leasehold improvements	 555,252	518,924
Total depreciable assets	\$ 5,814,456 \$	5,079,144
Total assets	\$ 6,048,624 \$	5,313,312
Accumulated depreciation	(2,220,164)	(1,760,430)
Net property and equipment	\$ 3,828,460 \$	3,552,882

Depreciation expense for the year ended June 30, 2024 and 2023 totaled \$511,696 and \$318,642, respectively.

NOTE 9-FAIR VALUE MEASUREMENTS:

The Food Bank follows FASB ASC 820 to disclose fair value measurements of assets and liabilities. FASB ASC 820 requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2: Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flows methodologies and similar techniques that use significant unobservable inputs.

In determining the appropriate levels, the Food Bank performs a detailed analysis of the assets and liabilities that are subject to FASB ASC 820. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. There were no Level 3 inputs for any assets held by the Food Bank at June 30, 2024. The inputs and techniques used in measuring fair value were not changed in 2024.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 9-FAIR VALUE MEASUREMENTS: (Continued)

The following table presents the balances of assets measured at fair value on a recurring basis by level within the hierarchy. There are no liabilities that are being measured and reported on a fair value basis.

			-	Fair Value Measurements at Reporting Date Using						
	_	06/30/2024		Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs		Significant Unobservable Inputs		
				(Level 1)		(Level 2)		(Level 3)		
Corporate Debt Equities Benefical interest in lead trust	\$	571,843 1,417,878 11,827	\$	571,843 1,417,878 -	\$	- - 11,827	\$	- - -		
Total	\$	2,001,548	\$	1,989,721	\$	11,827	\$	-		

NOTE 10-COMPENSATED ABSENCES:

Employees of the Food Bank are entitled to paid vacation based upon the Food Bank's policy including years of service. The amount which has been recorded as a liability at June 30, 2024 and 2023 totals \$116,490 and \$103,419, respectively.

NOTE 11- OPERATING LEASES:

As of June 30, 2024, the Food Bank had noncancelable operating leases for building space and equipment, which expire through 2029. Lease expense for these leases totaled \$211,254 the year ended June 30, 2024. Operating cash flows from operating leases was \$208,614 for the year ended June 30, 2024.

Amounts reported in the financial statements as of June 30, 2024 were as follows:

Operating leases:	
Operating leases right-of-use assets	\$ 855,243
Operating lease liabilities	\$ 865,664

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 11- OPERATING LEASES: (Continued)

Future minimum lease payments under these leases are as follows:

2025	\$ 210,344
2026	210,344
2027	213,909
2028	215,930
2029	 72,016
Total lease payments	\$ 922,543
Less imputed interest	\$ (56,879)
Total lease liability	\$ 865,664

The weighted average remaining lease term for operating leases is 4.33 years as of June 30, 2024. The weighted average discount rate for operating leases is 5.00% as of June 30, 2024.

NOTE 12-NET ASSETS WITHOUT DONOR RESTRICTIONS - BOARD DESIGNATED:

Feeding America requires that the Food Bank reserve at least three months of operating expenses in net assets without donor restrictions. Also, the Board has set aside funds for capital reserves and other purposes.

The Food Bank's Board of Directors have chosen to place the following limitations on net assets without donor restrictions:

	 2024	2023
Operating reserves Capital reserves	\$ 1,361,638 \$ 100,000	929,902 100,000
Total	\$ 1,461,638 \$	1,029,902

NOTE 13-NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consists of the following:

	 2024	2023
Beneficial interest in lead trust - Arvel Shannon Trust Grants	\$ 11,827 \$ 436,918	59,174 772,500
Total	\$ 448,745 \$	831,674

NOTE 13-NET ASSETS WITH DONOR RESTRICTIONS: (Continued)

During fiscal year 2024, net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restrictions specified by donors in the amount of \$829,848.

NOTE 14-LIQUIDITY AND AVAILABILITY:

As of June 30, 2024, financial assets and liquidity resources available within one year for general expenditures, such as operating expenses, scheduled principal payments on debt, and capital construction costs not financed with debt, are as follows:

Assets:		2024		2023
Cash and cash equivalents	\$	1,027,735	\$	582,478
CDs maturing in less than 12 months		-		1,000,000
Accounts receivable expected to be received in less than 12 months		405,273		303,000
Contributions receivable expected to be received in less than 12 months		68,060		86,032
Current portion of beneficial interest in trust	_	11,827	_	47,339
Total assets available within one year	\$	1,512,895	\$	2,018,849

As part of the Food Bank's asset management plan, various equities and long-term investments have been purchased with maturity dates beyond one year of the statement of financial position date. These assets are available for general expenditure, without donor restrictions limiting their use, and are comprised of the following:

	2024	_	2023
Corporate Debt	\$ 571,843 \$	5	374,005
Equities	1,417,878	_	1,542,785
Total	\$ 1,989,721 \$	\$	1,916,790

The Board has imposed restrictions pertaining to the use of net assets without donor restrictions in the amount of \$1,461,638 for the year ended June 30, 2024 as described in Note 12.

Notes to Financial Statements As of June 30, 2024 (Continued)

NOTE 15 - DONATED MATERIALS

The Food Bank's receipt of donated and government food is recorded as donated materials revenue in the accompanying statement of activities. In-kind food contributions and distributions are valued at fair value based as described in the inventory section of Note 5. Distributions of in-kind food are included in donated materials in the accompanying statement of functional expenses.

A summary of the value of in-kind food contributions and distributions for the year ended June 30, 2024, is as follows:

	2024	4	202	3
	Received	Distributed	Received	Distributed
Government Donated	\$ 3,690,558 \$ 12,720,589	3,205,239 \$ 12,258,024	2,436,341 \$ 8,414,817	7,750,341 2,522,470
	\$ 16,411,147 \$	15,463,263 \$	10,851,158 \$	10,272,811

NOTE 16-DATE OF MANAGEMENTS REVIEW:

In preparing these financial statements, management of the Food Bank has evaluated events and transactions for potential recognition or disclosure through October 11, 2024, the date the financial statements were available to be issued.

COMPLIANCE



ROBINSON, FARMER, COX ASSOCIATES, PLLC

Certified Public Accountants

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Fredericksburg Regional Food Bank Fredericksburg, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Fredericksburg Regional Food Bank (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Fredericksburg Regional Food Bank's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Fredericksburg Regional Food Bank's internal control. Accordingly, we do not express an opinion on the effectiveness of Fredericksburg Regional Food Bank's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Fredericksburg Regional Food Bank's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Robinson, Farmer, Cox Associares

Fredericksburg, Virginia October 11, 2024



ROBINSON, FARMER, COX ASSOCIATES, PLLC

Certified Public Accountants

Independent Auditors' Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Directors Fredericksburg Regional Food Bank Fredericksburg, Virginia

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Fredericksburg Regional Food Bank's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Fredericksburg Regional Food Bank's major federal programs for the year ended June 30, 2024. Fredericksburg Regional Food Bank's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, Fredericksburg Regional Food Bank complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Fredericksburg Regional Food Bank and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Fredericksburg Regional Food Bank's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Fredericksburg Regional Food Bank's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Fredericksburg Regional Food Bank's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Fredericksburg Regional Food Bank's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Fredericksburg Regional Food Bank's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Fredericksburg Regional Food Bank's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Fredericksburg Regional Food Bank's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control other compliance with a type of compliance control over compliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Robinson, Farmer, Cox Associases

Fredericksburg, Virginia October 11, 2024

Fredericksburg Regional Food Bank

Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

ederal Grantor/Pass-through Grantor/ Program or Cluster Title	Federal Assistance Listing Number	Pass-through Entity Identifying Number	Federal Expenditur
Department of Agriculture:			
Pass-through Payments:			
Virginia Department of Agriculture and Consumer Services:			
Food Distribution Cluster		(7.200	ć 2.052.0
Emergency Food Assistance Program - Food Commodities	10.569 10.568		\$ 2,952,9
Emergency Food Assistance Program - Administrative Costs Commodity Supplemental Food Program	10.565	67-200 67-200	476,6 522,8
Total Food Distribution Cluster	10.303	07-200	\$ 3,952,4
			+ 0,701
Virginia Department of Social Services: <u>Child Nutrition Cluster</u>			
	10.559	APE60302/APE60303	\$ 728,2
Summer Food Service Program for Children	10.559	APE00302/APE00303	ς 120,2
SNAP Cluster			
State Administrative Matching Grants for the Supplemental			
Nutrition Assistance Program	10.561	Not Available	30,6
Virginia Community Food Connections:			
Pandemic Relief Activities: Local Food Purchase Agreements			
with States, Tribes, and Local Governments	10.182	Not Available	28,2
Total Department of Agriculture			\$ 4,739,5
Department of Health and Human Services			
Pass-through Payments:			
Virginia Department of Social Services:			
Temporary Assistance to Needy Families	93.558	Not Available	\$ 102,9
Total Department of Health and Human Services			\$ 102,9
Department of Homeland Security			
Pass-through Payments:			
City of Fredericksburg, Virginia:	/		
Emergency Food and Shelter National Board Program	97.024	Not Available	\$ 5
County of Caroline, Virginia:	07.004		
Emergency Food and Shelter National Board Program	97.024	Not Available	<u>1,6</u>
Total Emergency Food and Shelter National Board Program Total Department of Homeland Security			\$ <u>2,1</u> \$ <u>2,1</u>
Total Department of Homeland Security			ע 2,1
Department of the Treasury			
Pass-through Payments:			
Virginia Department of Agriculture and Consumer Services:			
COVID-19 - Coronavirus State and Local Fiscal Recovery Funds	21.027	122633	\$ 64,5
Virginia Department of Social Services:			
COVID-19 - Coronavirus State and Local Fiscal Recovery Funds	21.027	Not Available	53,2
Total COVID-19 - Coronavirus State and Local Fiscal Recovery Funds			\$ 117,7
Total Department of the Treasury			\$ 117,7
Department of Housing and Urban Development:			
Pass-through Payments:			
Virginia Department of Housing and Community Development:			
COVID-19 Community Development Block Grants/State's program and Non-			
Entitlement Grants in Hawaii	14.228	20-20-54	\$ 398,1
Total Department of Housing and Urban Development			\$ 398,1
Total avecanditures of foderal aver-1			ć <u>г</u> руд г
Total expenditures of federal awards			\$ 5,360,5

See accompanying notes to the schedule of expenditures of federal awards.

Notes to the Schedule of Expenditures of Federal Awards Year Ended June 30, 2024

Note 1 - Basis of Presentation:

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Fredericksburg Regional Food Bank under programs of the federal government for the year ended June 30, 2024. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Fredericksburg Regional Food Bank, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Fredericksburg Regional Food Bank.

Note 2 - Summary of Significant Accounting Policies:

(1) Expenditures on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

- (2) Pass-through entity identifying numbers are presented where available.
- (3) The Food Bank did not elect to use the 10% de minimis indirect cost rate.

(4) The Food Bank did not pass any federal awards through to sub-recipients during the year ended June 30, 2024.

Note 3 - Food Distribution:

Nonmonetary assistance is reported in the Schedule at the fair market value of the commodities received and disbursed. At June 30, 2024, the Food Bank had food commodities totaling \$1,126,770 in inventory related to the federal programs based on the USDA values.

Note 4 - Relationship to the Financial Statements:

Federal revenues are reported in the audited statements as follows:

Federal grants per the financial statements	\$	1,985,708
Contributions federal donated materials - food		3,374,816
Total expenditures of federal awards per the Schedule of Expenditures	-	
of Federal Awards	\$	5,360,524

Fredericksburg Regional Food Bank

Schedule of Findings and Questioned Costs Year Ended June 30, 2024

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued:				
Internal control over financial reporting: Material weakness(es) identified? Significant deficiency(ies) identified?	No None reported			
Noncompliance material to financial statements noted?	No			
<u>Federal Awards</u>				
Internal control over major programs: Material weakness(es) identified? Significant deficiency(ies) identified?	No None reported			
Type of auditors' report issued on compliance for major programs:	Unmodified			
Any audit findings disclosed that are required to be reported in accordance with 2 CFR, Section 200.516(a)?	No			
Identification of major programs:				
Federal Assistance Listing # Name of Federal Program or Cluster				
10.565/10.568/10.569 Food Distribution Cluster				
Dollar threshold used to distinguish between Type A and Type B programs	\$750,000			
Auditee qualified as low-risk auditee?	Yes			
Section II - Financial Statement Findings				
There are no financial statement findings to report.				
Section III - Federal Award Findings and Questioned Costs				
There are no federal award findings and questioned costs to report.				
Section IV - Summary Schedule of Prior Audit Findings				

There are no prior audit findings to report.