We made a difference in 2018 because of you.
As we look back on 2018 and move into a new year, I’m heartened by the incredible compassion of people like you. With your generous support, the Fredericksburg Regional Food Bank is making meaningful progress toward ending hunger. Hunger is a complex problem that can only be solved by our community working together. We are so grateful for the support and generosity of each person, company, foundation, program, and community partner who supports our vision of a hunger-free community!

Last year, we distributed the equivalent of 3.29 million meals to over 33,000 hungry people in our region. As you can see, your empathy for our neighbors facing hunger plays a critical role in our work. You have made it possible for the Fredericksburg Regional Food Bank to offer food and supplies to people as they face obstacles that could happen to any of us — illness, job loss, injury, the death of a family member, or other family crisis. Together, we strengthen communities not only in the immediate aftermath of a crisis, but also over the long-term through our network of community and program partners.

Thank you for helping your neighbors in need. I look forward to fighting hunger together in 2019.

Gratefully,

Oya N. Oliver
President and CEO
The Fredericksburg Regional Food Bank supplies 162 community partners with resources to operate 254 food assistance programs.

We made a difference in 2018 because of you.
COMMUNITY PARTNERS

The Fredericksburg Regional Food Bank works with 162 community partners operating 254 programs providing food assistance to people in need throughout our community.

Adventist Community Services  Eastland United Methodist Church
Agape Fellowship Ministries  Edward E. Drew Middle School
Antioch United Methodist Church  Emmanuel AME Church
Anthony Burns Elementary School  Employment Resources Inc.
Asbury Manor  Encounter Church of God
Barbara Carroll Community Outreach & Development  English Oaks Senior Apartments
Battlefield Elementary School  FAHASS
Battlefield Middle School  Fairview Baptist Church
Berkeley Elementary School  Faith Full Gospel Ministries
Beulah Baptist Church  Falmouth Elementary School
Bowling Green Elementary School  Ferry Farm Elementary School
Bowling Green Properties  Forest Village Apartments
Boys and Girls Club  Fredericksburg Academy
Brock Road Elementary School  Fredericksburg Baptist Church
Brooke Point High School  Fredericksburg City Public Schools
Caroline Family YMCA  Fredericksburg Department of Social Services
Caroline High School  Fredericksburg United Methodist Church
Caroline Manor  Freedom Dream Center
Caroline Middle School  Garden of Delight/Iglesia Jardin de Delicias
Caroline Parks & Recreation  Garrison Woods Apartments – Better Tomorrows
Caroline Pines  Garrisonville Elementary School
Caroline’s Promise  Germanna Community College
Cedar Forest Elementary School  Glory Outreach
Chancellor Baptist Church  Gods Pit Crew Inc.
Chancellor Elementary School  H.H. Poole Middle School
Christ Episcopal Church  Hampton Oaks Elementary School
Christ Lutheran Church  Hartwood Presbyterian Church
Colonial Beach Baptist Church  Hazel Hill Apartments
Colonial Forge High School  Healthy Generations Area Agency on Aging
Community Ministry Center  Heritage Park
Concord Baptist Church  Highway Assembly of God
Courthouse Acedemy  Hollywood Church of the Brethren
Courthouse Road Elementary School  Hugh Mercer Elementary School
Courtland Elementary School  Islamic Center of Fredericksburg
Craigs Baptist Church  Islamic Center of Stafford
CrossRoads Transition Home  James Monroe High School
Dahlgren Harbor Apartments  Jericho Baptist Church
Dominion Day Services
Jerusalem Baptist Church
Kate Waller Barrett Elementary School
Kenmore Club (RACSB)
King George Church of God
King George Department of Social Services
Kings Crest Senior Community
Lafayette Upper Elementary School
Lake Land ’OR
Lee Hill Elementary School
Lewis and Clark Elementary School
Lions Wilderness Food Pantry
Little Ark Baptist Church
Livingston Elementary School
Lucha Ministries Inc.
Madison Elementary School
Macedonia Baptist Church
Madonna House
Massaponax Baptist Church
Massaponax High School
Micah Ecumenical Ministries
Mill Park Terrace Apartments
Mt. Peniel Church of Christ
New Hope Baptist Church
New Hope United Methodist Church
Ni River Middle School
North Stafford Church of Christ
Partlow Ruritan
Peace United Methodist Church
Piney Branch Baptist Church
Port Royal Ruritan
Post Oak Middle School
Praise Temple Apostolic Faith Church of VA
Project Faith, Inc.
RACSB Pact Team
R&D Campground
Ramoth Baptist Church
Rappahannock Area Community Services Board
Real Life Community Church
Regional Alternative Education Program
Rehoboth United Methodist Church
Riverbend High School
Riverview Elementary School
Robert E. Lee Elementary School
Rocky Run Elementary School
S.E.C.A.
S.E.R.V.E.
Saint Mary of the Annunciation
Salem Baptist Church
Salem Baptist Church (King George)
Salem Church Library
Salem Elementary School
Sealston Elementary School
Second Mt. Zion Baptist Church
Shiloh Baptist Church (Old Site)
Spotswood Baptist Church
Spotswood Elementary School
Spotsylvania County Schools Head Start
Spotsylvania High School
St. Anthony of Padua Catholic Church
St. Faustina Conference
St. George’s Episcopal Church
St. Mary Catholic Church
St. Peter’s Lutheran Church
Stafford Church of God
Stafford County Head Start
Stafford High School
Stafford Junction
Sylvania Heights Baptist Church
Teen Challenge Beauty for Ashes
Teen Challenge of Fredericksburg
The Gardens of Stafford
The Meadow Event Park
The Pet Assistance League, Inc.
The Salvation Army
Travelodge
Treasure House
Triangle Baptist Church
Trinity Episcopal Church
VA Cooperative Extension
Virginia Cares
Walker-Grant Middle School
Widewater Elementary School
Wilderness Community Church
Wilderness Elementary School
Young Lives Fredericksburg
Zion Hill Baptist Church
Zion United Methodist Church
More than 33,000 unique individuals received food assistance through our partner agencies and direct service programs.
AGENCY AWARD WINNERS
At the 2018 Agency Seminar, the following FRFB partners were recognized for their great work on behalf of the hungry of our community.

Christ Episcopal Church received the Marie Kunlo Agency of the Year Award
Fairview Baptist Church received the Gladys Ferguson Community Services Award
Healthy Generations Area Agency on Aging received the Phyllis & Les Howze Service Award for seniors
Glory Outreach received the Joe O’Connor Multi-Service Award
Lifepoint Church received the Humanitarian Award
Riverview Elementary School received the Matthew Glenn Food-4-Families Award

FULL PLATE SOCIETY
A group of dedicated individuals committed to feeding our hungry neighbors with annual donations of $2,400 or more.

Individuals and Trusts

Chairman’s Circle
$10,000+
Arvel Shannon Fund

Benefactor
$2,400—$4,999
The Charles Rowe Family Foundation
Michael Zubick
James E. Colvard
Adrienne Williams *
Mary C. Holgate *
Peter Souza
Ronald F. Wilson *
Andrew Slaterbeck
Jan Coyne
Steven G. Groth
Tina Stanley
Emily Stark
Bruce Vickers
Michael Stevens
Sally Walker

Trustee
$5,000—$9,999
Michael Lane *
Diana M. Johnson
Diana Lama *
Helen Bellar
Kathryn Fitzhugh
Wade Plucker
Patron
$1,000 — $2,399

William Davis *
Eric Engstrom
Tiffany Seablom
Theresa Karnish
Lisa Murphy *
James C. Benton
Wayne Cosner
Yon Hecker
Candise Heinlein
Lorie McCown
Gary Newport *
Mary Reese-Snellings
Hyon Signer *
Whitney Sprinkle
Joseph Thibodeaux
Janet F. Wishner
Dirk Alan Robinson *
Pamela Bankos
Larry Zimmerman *
Benjamin W. Shanchez *
Frederick Nagle
Louis Vaughan
David P. Cyr *
John L. Jones
David W. Sinnott
Ronald H. Bryson
Robert Ruble *
Patricia freeman
Lewis Boyle *
Donna Eldridge
Alice Kline
Dianne Marples
Martin & Elaine Miller
Kimberly A. Oltman
Roger E. Proes
Kurt Wohler
Karen Ledoux
Martha Smith *
Doris Zellmer
Thomas L. Segar
G. Marshall Abbate
Richard Seidel
Daniel Webb
Michael D. Bare
Eileen Delwski *
Kelly Diffenbaugh *
Cathy W. Dixon
John Greene
John P. Klochak *
Denis McCabe *
George S. Pangburn *
Brenda Peterson
Robert Quinn *
Mary Schry
Shirley Wheet *
Delilah Whitfield *
Marcy Campbell
Robert Harrison *
Oya N. Oliver
James J. Poloeto *
Diane Babineau
Paul Brown
David T. Buchanan *
Kaye D'Alessandro *
Evelyn Minor *
Kay Murphy *
Linda S. Simms
D. Douglas Tait
Jack L. Ruth
John Thompson Jr.
James Andrews *
Timothy Anderson
E. L. Bennett
Catherine A. Bird
Mo Boudaoud
Cynthia Carlson
Sharon Carmody
Mark Caspersen
Wayne Colton
Joan K. Craft
Richard Delio
Tim Dempsey
J. Gary Ferreebee
Charles L. Freeman Jr.
Aviv goldsmith
Walter Hamm
Coleen Huff
Travis Jacox
Denise Johnson
J. Edwin Johnson
James Jones
Frank Knight
William Lawrence
Anne G. Little
Katherine Lovello
Ken Malley Jr.
Michelle McBride
James McCown III
Roger Oltman
Elaine Rutherford
Nancy Snyder
Hazel E. Stewart
Douglas Streusand
Ruth Taliaferro
Betty Walters *
Cathy Willis
Michael Young
Nicholas Zwileneff
Thank you for your support

All friends of the Fredericksburg Regional Food Bank are greatly appreciated. We apologize if we have inadvertently omitted any friend from any list.

**Organizations, Events and Grants**

<table>
<thead>
<tr>
<th>Chairman’s Circle</th>
<th>$10,000+</th>
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<tbody>
<tr>
<td>Our Family Foundation</td>
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<tr>
<td>Fredericksburg Savings Charitable Foundation</td>
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<td>The Walmart Foundation</td>
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<tr>
<td>The TJK Foundation, Inc.</td>
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<tr>
<td>Wegmans Food Markets, Inc.</td>
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<td>Band Together To Fight Hunger</td>
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<tr>
<td>Food Lion LLC</td>
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<td>County of Stafford</td>
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<td>Federation of Virginia Food Banks</td>
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<td>Ahold Financial Services</td>
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<td>Wells Fargo Foundation</td>
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<td>CARMAX</td>
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<td>Columbia Gas of Virginia</td>
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<tr>
<td>Feeding America</td>
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<td>Vickers &amp; Nolan Enterprises, LLC</td>
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<thead>
<tr>
<th>Trustee</th>
<th>$5,000—$9,999</th>
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<tbody>
<tr>
<td>St. Mary Catholic Church</td>
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<tr>
<td>Weis Markets, Inc.</td>
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<tr>
<td>County of King George</td>
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<tr>
<td>WEK, LLC</td>
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<tr>
<td>City of Fredericksburg</td>
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<tr>
<td>Dominion Foundation</td>
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<tr>
<td>County of Caroline</td>
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<td>Kiwanis Foundation of Fredericksburg, Virginia</td>
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<tr>
<td>Newman’s Own Foundation</td>
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<thead>
<tr>
<th>Benefactor</th>
<th>$2,400—$4,999</th>
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<tr>
<td>Macy’s Inc.</td>
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<td>Davis Defense Group Inc.</td>
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<td>GEICO</td>
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<tr>
<td>The Woodforest Charitable Foundation</td>
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<tr>
<td>MCB Religious Offering Fund</td>
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<tr>
<td>McLane Company Inc.</td>
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<tr>
<td>HCA Caring for the Community</td>
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<td>Fredericksburg Public Defender’s Office</td>
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<td>Unilever</td>
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<tr>
<td>Schmidt Banking Company</td>
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<tr>
<td>Fredericksburg Chamber of Commerce</td>
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</tbody>
</table>
**Patron**

$1,000 — $2,399

Bright Funds Foundation
Freedom Family Dentistry, PLC
AAA Pools & Backyard Living, LLC
Behavioral Criminology International
Community Foundation of the Rappahannock River Region
Darden Foundation
JP Morgan Chase & Co.
The WaWa Foundation Inc.
Wagner Foundation
Campbell Soup Co.
Kraft Foods
St. Stephen’s Baptist Church *
1st Choice Better Homes & Land, LC
IntelliWare Systems, Inc.
Jeffey’s Choice Inc.
Interfaith Community Council
Pierpoint Construction, Inc.
Madonna House
Greater Falls Run Lions Club
Sylvannah Baptist Church
Subway Restaurants
Church of Jesus Christ of Latter Day Saints
SAIC
Aetna, Inc.
Belmont Club of Women
Caylor Sales, Inc.
Development Consulting Services, PLC
Fredericksburg Area Bar Association
Fredericksburg PC Users Group
J&J Park Corp (Q-Ball)
JBR Inc.
Redeemer Lutheran Church
The Malone Schooler Co. Brokerage
The Presbyterian Church
The Presbytery of the James
The Thos J. Wack Company
Union First Market Bank
W & G Construction Company, LLC

Donors with an asterisk (*) by their name are part of our monthly giving program Meal Makers.

*We made a difference in 2018 because of you*
INDIVIDUAL VOLUNTEERS
Volunteers who have donated 50+ hours of their time

Allen Vaughn  Dan Rogers  Kaitlyn Depriest  Rick Smith
Ann Mailloux  Dave Fronk  Kathy Scott  Robert Hinkle
Anthony Stevens  Dior Wade  Kyra Sealy  Robert Koons
Barbara Bodnar  Donna Collins  Lindsay Mitchell  Ron Gillette
Barbara Koons  Duncan Geissler  Lynn Burroughs  Rose Burrus
Bendick Broson  Emerging STARS  Marquez Hall  Roy Beutel
Bill Rogers  Frederick Stripling  Orlando’s Place  Shawn Finley
Brandon Root  George Davis IV  Paula Stopa  Valerie Wearsch
Carol Garland  Jayme Sweigart  Peggy Lunardini  Ricardo Duron
Charles Coleman  Jerome Crawford, Jr.  Raymond Wiley
Dale Galyen  Judy Hendrix

GROUP VOLUNTEERS
Volunteer Groups who have donated 50+ hours of their time

Brain Injury Services  Hockey League
Brooke Point High School  James Monroe High School
Colonial Forge High School — Learn & Serve  Phi Beta
Employment Resources Inc.  Post-D Program
Fredericksburg Area Service League  Rappahannock Area Office on Youth
Geico  University of Mary Washington — COAR
Harvest Life Church  Walmart

SENIOR DELIVERY VOLUNTEERS
Volunteers deliver monthly food boxes to individuals enrolled in our Food For Life Brown Box & Food For Life CSFP programs

Aimee Paytes  Charles Morrell  Judy Mears  Rozanne Winfield
Allen Arturo Lans  Chris Grimes  Kathy Morrell  Sarah Childs
Allen Vaugh  David Kessler  Mary Turner  Sherilyn Preston
Andy Kavanagh  Gloria Ferguson  Michael Edwards  Yanira Klink
Carlin Venaglia  Gwen Pote  Michael Terrence Gray
Carol Garland  Jackie Shelton  Rick Stripling
Carol Kavanagh  Jayme Sweigart  Ronald Lard

More than 20,000 volunteer hours were given.
TOP FOOD DONORS

1 Million Meals or More
Lidl

100,000 - 999,999 Meals
Carolina Logistics
CVS Distribution Center
Food Lion
Giant Food
McLane Mid Atlantic
Target
Walmart
Weis Market

10,000 - 999,999 Meals
ALDI
BJ Wholesale Club
Canstruction
COSTCO
FAAR Cereal Drive
Flowers Baking Company
Paint The Towne Red — LifePoint Church
Prime
Quantico Commissary
Rappahannock Good Will
Shoppers Food Warehouse
Society of St. Andrews
Spotsylvania Sheriff Office
Stamp Out Hunger — NALC
Turkey Knob Growers, Inc.
University of Mary Washington
USDA, AMS, FVP, FFB, TDC
Wegmans

1,000 - 9999 Meals
29th ID VAARNG
AARP Chapter #3396
Aegis BMD
Band Together To Fight Hunger
Bank of America
Beth Shalom Temple
Boy Scouts of America
Camp Barrett
Church of Jesus Christ of Latter-Day Saints
— Day to Serve
Church of the Messiah
Coke
Colonial Forge High School
Courthouse Road Elementary School
Cross Roads Church
CVS
Delta Company — The Basic School
Depart of Defense
Direct Connect
DOD/OUUSD
Faribault Food Inc.
Fort AP Hill
Fredericksburg Academy
Fredericksburg Area Service League
Geico
Grow For Your Neighbor
Holy Cross Academy School
Illuminate Light Show
Lake Anna State Park
Marine Corp. Half Marathon
Quarles
Rappahannock Family Physicians
Ryan Homes
Silver Ridge Farm
St. Mary Catholic Church
Stafford County Public Schools
Team RWB
Tentamus North America
The Thrasher Group
Tropicana
Tyson Foods Inc.
Virginia Credit Union
YMCA
We made a difference in 2018 because of you. 4.12 million pounds of grocery products were distributed.
We made a difference in 2018 because of you.

3.29 million meals provided to those in need.
FINANCIAL REPORT
Statement of Financial Position July 1, 2017 through June 30, 2018

**Support**

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>2018 Total</th>
<th>2017 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated materials</td>
<td>$8,141,717</td>
<td>$8,141,717</td>
<td>$7,388,529</td>
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<tr>
<td>Donated assets</td>
<td>12,000</td>
<td>12,000</td>
<td>5,590</td>
</tr>
<tr>
<td>Donated food vouchers</td>
<td>10,932</td>
<td>10,932</td>
<td>3,160</td>
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<tr>
<td>Contributions</td>
<td>1,475,612</td>
<td>225,616</td>
<td>1,701,228</td>
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<tr>
<td>Change in value of split interest agreement</td>
<td>14,436</td>
<td>14,436</td>
<td>16,155</td>
</tr>
<tr>
<td><strong>Total Support</strong></td>
<td><strong>$9,640,261</strong></td>
<td><strong>$240,052</strong></td>
<td><strong>$9,880,313</strong></td>
</tr>
</tbody>
</table>

**Revenue**

| Program services fees      | $222,444                | $222,444   | $238,095   |
| Interest and dividends     | 16,561                  | 16,561     | 10,869     |
| Other fees                 | 1,011                   | 1,011      | 3,314      |
| Fundraiser                 | 115,992                 | 115,992    | 74,452     |
| Gain on disposal of asset  | 800                     | 800        | 850        |
| **Total Revenue**          | **$356,808**            | **$356,808** | **$327,580** |
| Net assets released from donor restrictions | 356,259 | (356,259) | |
| **Total Support and Revenue** | **$10,353,328**   | $(116,207) | **$10,237,121** | **$9,358,137** |

**Functional Expenses**

| Program services            | $9,419,389              | $9,419,389 | $8,775,967 |
| Management and general      | 288,381                 | 288,381    | 241,161    |
| Fundraising                 | 501,836                 | 501,836    | 373,477    |
| **Total Functional Expenses** | **$10,209,606**         | **$10,209,606** | **$9,390,605** |

**Change in Net Assets**

|                          | $143,722                | $(116,207)  | $27,515    | $(32,468) |
| NET ASSETS, Beginning of Year | $3,653,230              | $655,889    | $4,309,119 | $4,341,587 |
| NET ASSETS, End of Year    | $3,796,952              | $539,682    | $4,336,634 | $4,309,119 |

**Revenue and Support**

- Program Services Fee 2%
- Contributions 14%
- Fundraiser 1%
- Other 1%
- Donated Materials 81%

**Expenses**

- Management and General 3%
- Fundraising 4%
- Program Services 93%
Board of Directors
Chair
Timothy R. Jeter
Electrical Engineer Dahlgren NSWC — Retired
Secretary
Vicky Langford
Spotsylvania County Schools Social Worker
Treasurer
Andrew Burge
Woodforest National Bank — Branch Manager
Amy Jo Olney
Fredericksburg Area Service League
Robert L. Belcher
Giant of Landover — VP Regional Operations
Shawn Buckner Barnes
NSWDD — Administrative/Technical Specialist
Ritta Armstead
Mary Washington Healthcare
Allen F. Bareford
Fredericksburg Office of the Public Defender
Steve W. Rollins, Sr.
McLane Distribution Center — Distribution Systems Supervisor
Tiffany A. Gray
Wal-Mart — Shift/Co Manager

Staff
President & CEO
Oya Oliver
Director of Finance & HR
Dayle Reschick
Director of Agency & Programs
Mishelle Krogstad
Operations Manager
Steve Carty
Director of Development
Elizabeth Gilkey
Agency & Programs Coordinator
LaToya Brown
Bookkeeper & Donor Resources
Jennifer Adams
Volunteer & Events Coordinator
Carey Sealy
Sortation Room Coordinator
Julie Kishpaugh
Grants & Communications Specialist
Heather Muir
Digital Media & Service Insights Analyst
Atiye Chappell
Receiving & Admin Support
Steve Snead
Warehouse Lead
Amos Adams
Senior & SNAP Outreach
Diane Grimes
Kitchen Supervisor/Warehouse
Daniel Yllesca
Programs Compliance Assistant
Sheila Knapp
Mobile Pantry Coordinator
Deon Stewart
CSFP Coordinator
Terry Dodson
Development Assistant
Caitlan Faulkner
Warehouse Assistants
Linda Fox
William Bunns
Drivers
Gail Bolden
Kelly Hodge
Charles Monroe
Beverly Walmsley

FREDERICKSBURG REGIONAL FOOD BANK
Locust Grove • Stafford • Caroline • Spotsylvania • King George • the City of Fredericksburg
3631 Lee Hill Drive
Fredericksburg, VA 22408
(540) 371-7666 www.fredfood.org

15-FREVA-0319-NA